



Profile page

First Name: _____ Last Name: _____
SSN: _____ DOB: _____
Email: _____
Phone Number: _____
Address: _____
Level: _____

Agency Information

Agency Name _____ EIN _____

Principals Information

☐ Selling Principal ☐ Non Selling Principal

Person in the Principal's organization who will process this request (if different then above)

First name _____ Last Name _____
Email _____

Requested Appointed States

Please only select states where the agents/agency will be actively soliciting and selling Medicare business on behalf of Cigna- HealthSpring.

- | | | | |
|--|-----------------------------------|---|---|
| <input type="checkbox"/> Alabama | <input type="checkbox"/> Florida | <input type="checkbox"/> Maryland | <input type="checkbox"/> Pennsylvania |
| <input type="checkbox"/> Arizona | <input type="checkbox"/> Georgia | <input type="checkbox"/> Missouri | <input type="checkbox"/> South Carolina |
| <input type="checkbox"/> Arkansas | <input type="checkbox"/> Illinois | <input type="checkbox"/> Mississippi | <input type="checkbox"/> Tennessee |
| <input type="checkbox"/> Delaware | <input type="checkbox"/> Indiana | <input type="checkbox"/> North Carolina | <input type="checkbox"/> Texas |
| <input type="checkbox"/> District of
Columbia | <input type="checkbox"/> Kansas | | |

**Guidelines:**

- 1) A selling principal must be contracted, licensed and annually certified.
- 2) A non- selling principal is not required to be onboarded/appointed.
- 3) If the principal is the lead agent, he/she may need to be appointed in order to meet state regulations for the agency license. In this case, it is immaterial whether the agent is selling or non-selling. A principal is required to be onboarded annually certified to remain appointed.
- 4) Agencies will need to be licensed and appointed in all states in which downlines intend to sell.

Signature

Print Name

Date